



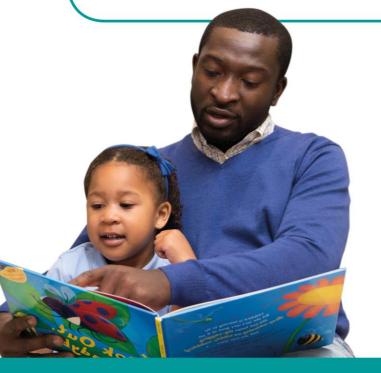
## Using Bookstart with families: our programme best practice guidance

Jen Luk, Senior Programme Developer, BookTrust, UK

#### $\mathbf{Q}$ Who we are

BookTrust is the UK's largest children's reading charity. We are dedicated to getting children reading.





Each year we reach 3.4 million children across the UK with books, resources and support to help develop a love of reading.



We are national in scale, working in every region in England, Northern Ireland and Wales.

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# BookTrust exists to get children reading, and children reading more.



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Our universal programmes reach families across the country to get them started on their reading journeys, whilst our targeted programmes provide extra help to families who need more support.

#### **Partnerships**

We rely on an incredible alliance of partners to get children reading. From our Local Government delivery partners to the individual health visitors who deliver our packs.



## **O Beneficiaries-led**

As a Programmes team, we are transitioning from programme management to design and development to make sure that supporting families is at the heart of what we do.



#### **Context for Bookstart Baby**



#### **Bookstart Baby**

- The Bookstart Baby programme began 27 years ago as a small pilot in one city with 300 babies
- Bookstart Baby packs now go out to every baby aged 0-12 months in England and Wales

Time for a Rhyme!

Bouncing

We love stori

- Contains
  - 2 books
  - Guidance booklet
  - Rhyme sheet

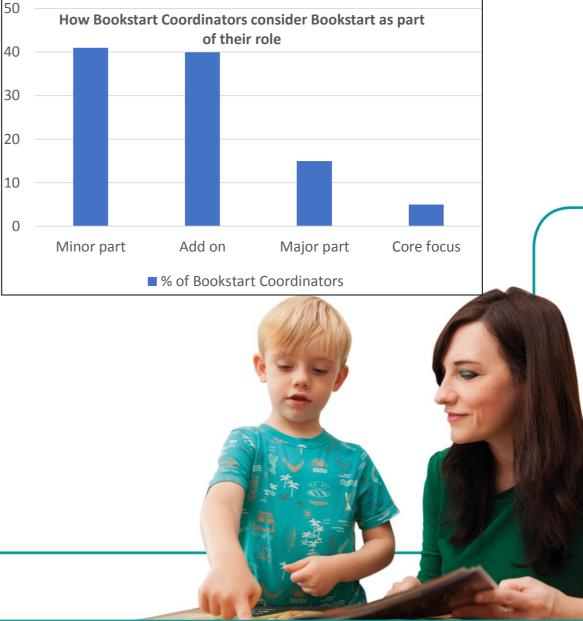


#### **Complexities of the journey of our resources**



# **Bookstart Coordinators**

- At least one Bookstart Coordinator is employed by each of the 152 local authorities in England
- Responsible for the onward delivery of Bookstart Baby packs.
- Should also build relationships with gifters to ensure high quality messaging for families
- Due to funding cuts, their capacity is rapidly decreasing



## **Gifting Partners**



- The most common words they used to describe how they feel about giving Bookstart packs is "pleased", "grateful" and "passionate"
- Our partners' professional backgrounds vary greatly, which affects their pre-existing knowledge of why sharing books, stories and rhymes is important
- Their overall objectives in their roles also vary so our messaging has to adapt to fit

## The gifting process

- Practice varies widely from those that give the pack with no messaging, to those who give detailed messaging and model how to share the book with the baby
- On average, partners report they spend about 5 minutes giving messaging
- The challenges of gifting (major or moderate challenge), reported by the highest proportion of practitioners were:
  - Must prioritise other information (47%)
  - Lack of time (41%)
  - Concerns about information overload for parents (37%)

## What makes bookgifting effective?

- Making families feel as though they are taking part in something special, and receiving a gift
- Using age-appropriate resources that will engage children and their parents alike.
- Giving families upbeat, positive messages about the joys associated with shared reading (rather than negative messages about the risks of not reading to young children)
- Highlighting that booksharing is one of many ways in which adults can support their children's reading and literacy

(Chu & Eliot, 2017)



#### What makes bookgifting effective?

- Ensuring partners understand the benefits of shared reading, and can drip feed these messages to parents
- Getting reading resources to families within the first year of a child's life and, ideally, within six months
- Tailoring the support offered to families according to their needs (such as the parents' confidence in reading)

(Chu & Eliot, 2017)

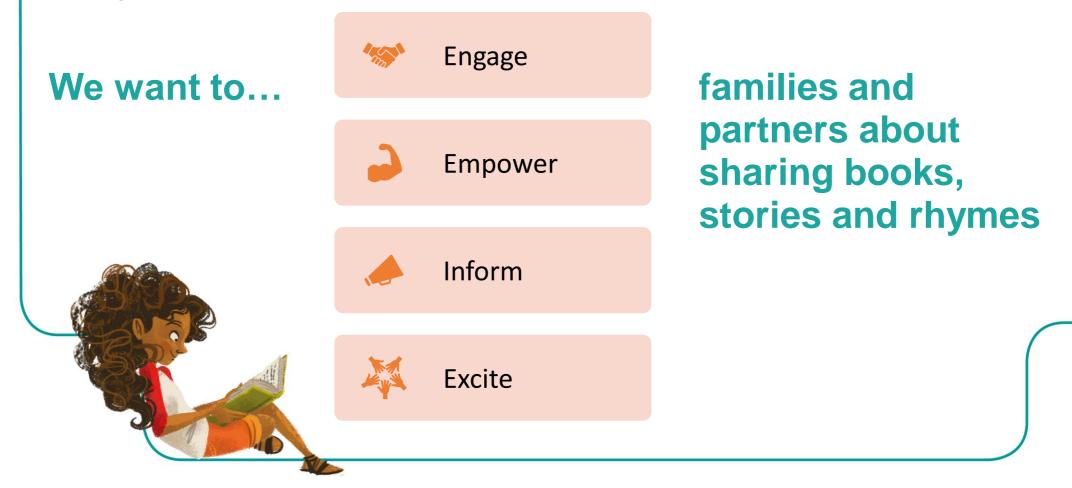


#### Transforming our Bookstart Baby offer



#### **Our aims**

We want our programme to stay relevant for families today and be tailored to their needs.



# Step 1: Refreshing our gift for families





## Storytelling

- Bookstart has the opportunity to be more than 'a reading initiative'
- It's a club you join when you become a parent
- It's less about books and reading, and more about moments of connection through the act of storytelling



#### **The Storyteller Starter Kit**

#### **Good for babies**

To be practical for a newborn, the bag contents should be:

- Safe
- Simple
- Tactile
- Interactive

#### **Good for parents**

To be stimulating and useful for parents and carers, the bag contents should be:

- Accessible
- Simple
- Intuitive
- Practical





FRONT PAGE



#### **Guidance for** .... parents with tips 00 Bookstart Baby is a free reading initiative ... from BookTrust, the UK's largest reading charity. 90 00 We're dedicated to getting every child reading from the youngest age. Visit www.booktrust.org.uk for book ... suggestions at every age, and tips to make 0.0 reading together rewarding. ( is 00 #ShareYourStory on social media: ◎ ¥ @booktrust facebook.com/booktrust Start your reading journey Bonding through books Making reading rewarding Sharing books, stories and rhymes helps you: Sharing books, stories and rhymes with You can enjoy reading together anytime, anywhere. Try reading together throughout your day, and ask family and friends to join in! your baby is one of the most rewarding ways to spend time together. Feel close to your baby from the earliest age baby. Take our quick five minute survey at Support your baby's development with You can start from the earliest age. Your baby loves the sound of social, language and learning skills www.booktrust.org.uk/baby-survey We're here to help you make the your voice, however you read or sing! You don't need to stick to the story. Bring the rhymes to most of story time, with our · Build a bedtime routine to help you Bookstart Baby Storyteller kit. life using the finger both get a good night's sleep Try talking about the pictures in puppets in this bag! your own words, with silly noises Pop along to your local library and discover more great books to share together. Join a Rhymetime session, where your baby can have fun and you can meet and aestures. download more at: www.booktrust.org.uk ARTS COUNCIL other parents and carers. • • ENGLAND **BookTrust** Bookstart BookTrust Charity number 313343

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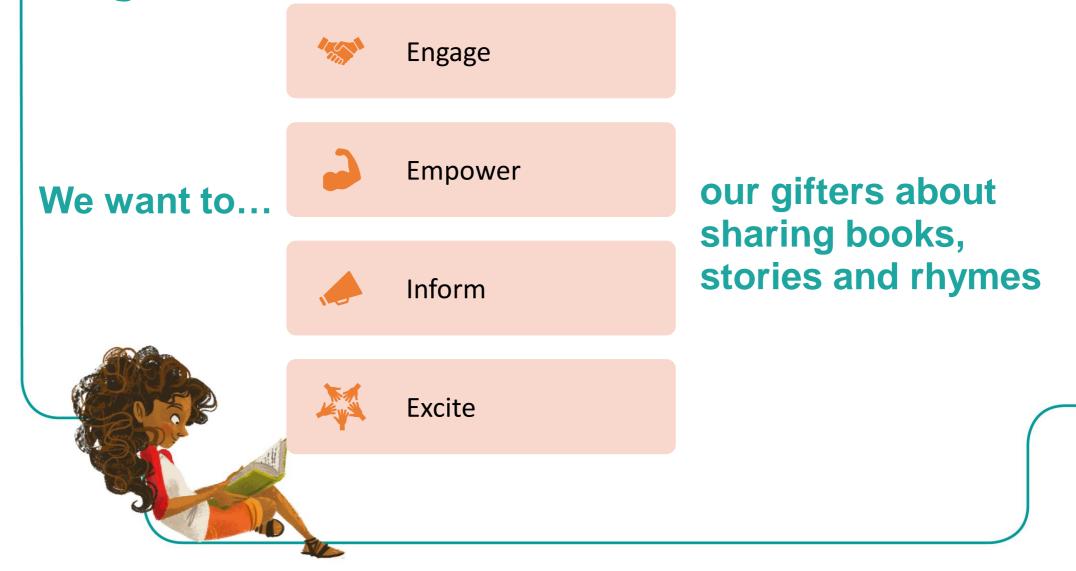
#### **Rhyme finger puppets**



#### **Step 2: Best practice guidance for professionals**



#### **Best Practice Messaging Objectives**



### **Key features**

- Conducted focus groups, phone interviews and surveys to understand their priorities in their roles and how Bookstart can support them
- Using the same language that partners use so they can easily see the clear link with their objectives



# Understanding our partners' needs

Our partners have limited:

- Time (to read detailed documents or commit to lengthy training)
- Storage space (to keep hold of bulky documents)
- Resources (e.g. to print documents)
- Bandwidth/data or firewalls (e.g. to watch videos as part of online training)

Their background knowledge of child development can also vary greatly



## **Key themes**

#### Apps not suited to professionals

- "Digital is better for parents than gifters"
- Gifters don't necessarily have a work mobile phone so don't want to download on their personal ones

#### **Keeping it simple**

- "We need factsheets that are focused on what's in the box... less words!"
- "Please don't make any training long winded!"

#### Key themes Content

- "It would be great to have more details about the key reading development stages of babies and children"
- "Real life videos and stories work best to share key messages

#### **Gifter reward or recognitions**

- "Gifters want to be gifters, they enjoy it. The packs are a useful tool to help them gain access to the families"
- "Having rewards is seen as competition, people want to be treated equally, rewards can cause more problems than they are worth"

## **Our best practice guide**

#### Show the parents what's inside the pack

- This is a gift from BookTrust, the charity that wants to get every child reading.
- It contains free books that have been carefully chosen by experts for babies just like yours.

#### Explain the benefits of sharing books, stories and rhymes

- Help you to bond with your baby
- Support your baby's growing brain and help develop their social, language and learning skills
- Build a bedtime routine perfect for a good night's sleep



#### **Our best practice guide**

#### Give tips on sharing books, stories and rhymes

- It's never too early to start sharing books, stories and rhymes. They've been able to listen to your voice even before they were born!
- You can enjoy reading together anytime and anywhere. Why not ask friends and family to join in!
- You don't need to stick to the words just talk about the pictures however you feel most comfortable

#### Share a book with the baby if you can

See how your baby reacts – can you see them concentrating on the page?

### **Our best practice guide**

Suggest where parents can go on the next step of their reading journey like the library

- Go to the library to borrow even more great books or join a fun rhyme time session
- Visit the BookTrust website for more book suggestions and tips
- They may be eligible for additional resources such as bilingual books or packs specially for children with additional needs



## **Our next steps**

- Streamlining the website
- Producing guidance information that is inserted into every box of packs
- Prototyping other resources for different gifting settings (e.g banners)
- Supporting Bookstart Coordinators in disseminating information to gifting partners (e.g. newsletter templates)
- Producing short videos with real life examples

This is just the first step of journey.

We are continuing to use co-creation, piloting, prototyping and insight-led design to help review our overall portfolio

If anyone has experience of similar approaches, please do get in touch!

#### booktrust.org.uk





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